

Director of Development

New Haven Promise (NHP), in its 10th year, is a scholarship, student support, and career launch nonprofit critical to the economic vitality of the city of New Haven, CT. With top New Haven institutional leaders serving on its board that includes - Yale, Yale New Health System, The Community Foundation of Greater New Haven, the city mayor and several regional university presidents - this dynamic social impact entity is focused on building a culture in the public schools and the city in which students aspire to attend and graduate from college; provide financial incentives and support for college students; and facilitate the return of Promise alumni to live, work and serve in the greater New Haven community. Promise builds a supportive partner community in New Haven where all young people gain the education and experience required to function productively in a knowledge-based economy in the region. New Haven Promise, a registered 501(c)(3) nonprofit, is a first-of-its kind program in Connecticut dedicated to providing college scholarship support to students in the Greater New Haven area.

Reporting to the President, the Director of Development is a hands-on leadership position responsible for cultivating and soliciting a portfolio of major gift prospects, as well as engaging the President and volunteer leadership in ways they can add the greatest value to the organization. Responsibilities will also include creating, improving and implementing all development efforts as well as managing, directing and/or executing all aspects of development operations including major gifts, special events, corporate and foundation giving, direct response, alumni giving, appeals for specific needs and in-kind support. Successful candidates will also oversee public relations activities relating to fundraising and manage donation reporting and annual budget proposals.

The ideal candidate must have a minimum of 5 years of hands on experience in fundraising, an extended network of potential donors and proficiency in fundraising databases as well as Microsoft Office.

NHP is open to considering candidates who have deep relationship-building experience with prominent New Haven area citizens, outside of formal fundraising positions.

Candidates must have:

- Bachelor's degree
- Excellent interpersonal, managerial, analytical, organizational and communication skills (both oral and written)
- Capable of both big picture thinking, as well as executing on the details.
- Flexible and enthusiastic; persistent in overcoming obstacles.
- Ability to think and act independently, as well as collaborate with a team.
- Strong code of ethics and a healthy sense of humor.

Salary: \$75,000 - \$85,000

Please forward your resume to paela@thehrsource.com to be considered for this position.

Contact information: Paela Pani
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