



Vice President, Development

If you want to have real impact, enjoy personal growth, and leverage your expertise in development, read on.

This is a unique opportunity to join the leadership team and drive the growth of this exciting organization.

About Us:

[Girls With Impact](#) is the nation's only live, online entrepreneurship program for high school girls. Now entering our third year, we are looking for a dynamic leader to serve as a core part of the team and drive fundraising efforts.

Girls With Impact is a 501c3 non-profit organization.

Your location: Tri-state area

Office location: Stamford, CT (Work from home, with 1-2x/week in office). You must be able to easily get to Stamford. This is non-negotiable.

Status: Full-time employee

Start: Immediate

Compensation: \$50,000 to start. Compensation will grow with the organization and your success.

About You:

- You have an entrepreneurial mindset but bring professional standards
- You operate with a sense of urgency while executing with excellence
- You bring a strategic mindset but roll up your sleeves to implement the vision

Responsibilities:

- Develop and implement strategies to drive corporate, philanthropic and individual support
- Identify, prioritize and manage new donors
- Manage donor/partner communications and relationships with passion
- Identify and apply for grants; build relationships with key foundation personnel



- Manage all grant reporting requirements and annual reviews.
- Work with CEO to build and leverage Advisory Board for fundraising
- Leverage GWI network to support fundraising efforts
- Assist with creation and management of parent advisory board

Qualifications:

- College degree
- 3+ years track record leading successful fundraising campaigns for non-profit organization among corporations, foundations, family offices and/or high net worth individuals
- Knowledge of key databases for funding sources
- Excellent communication, research, and relationship building skills
- Experience developing and making presentations
- A passion for our mission
- Digitally savvy – Comfort with major social platforms (e.g., LinkedIn, Pinterest)

The Ideal Candidate:

- Pursues fundraising and relationships with excitement
- Brings existing relationships in the STEM, education, CEO and/or philanthropist space
- Goal-oriented
- Is a visionary who meets challenges head-on
- Understands the mindsets of philanthropists and corporate leaders
- Possesses a “can-do” mentality with a bias for action
- Is well-read; seeks to leverage timely opportunities
- Has excellent judgment and creative problem solving skills.
- Is self-managed, takes initiative and leads by example
- Able to translate ideas into tangible and clearly defined action steps
- Flexible and able to quickly adapt to changes; comfortable with uncertainty
- Hard working, attention to detail, highly committed, and resourceful
- Shares the sense of urgency to leverage the timeliness of Girls With Impact

Initial Application Requirements:

- Submit resume to jen@girlswithimpact.com (subject: VP, Development)
 - Include brief cover letter highlighting why you’re the perfect candidate
- Complete assessment