

Job Title: Director of Planned Giving

Department: Foundation

Company: Western Connecticut Health Network

Position Summary:

The Director for Planned Giving is responsible for building, leading and managing a robust planned giving program at Western Connecticut Health Network and its affiliated hospitals. Will be responsible for all facets of the program including work with prospective donors and advisors to encourage, plan and close gifts, devising marketing, communication and recognition programs to support growth of PG revenue, work with front-line staff and their prospects. Additionally, this role will serve as liaison between the Foundation Office and Legal Departments.

Qualifications:

Required: Bachelor's Degree and minimum of five years job-related experience. Five years of demonstrated success in planned gift acquisitions in a health care or higher education setting, with a track record of closing five and six figure gifts. Demonstrated track record of success in building philanthropic capacity and managing planned giving programs.

Preferred: Juris Doctor.

Qualified applicants, please submit resume to seamus.collins@wchn.org.

Principals only - no agencies please.