



2012-2017 AFP Professional Development Calendar

Title of Session: Development Plans That Make a Difference

Presenter: Rebecca Bryan

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 1/5/12

Total # of Contact Hours: 1.5

Points: 1.5

Title of Session: Responding to the Needs of Your Nonprofit and You

Presenters: Mark Berardi, Maurice Segall and Elaine Mintz

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 2/9/12

Total # of Contact Hours: 1.5

Points: 1.5

Title of Session: Trends in Fundraising: What's Happening and How It May Be Affecting Your Fundraising

Presenter: Lori Gusdorf, CAE

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 3/8/12

Total # of Contact Hours: 1.5

Points: 1.5

Title of Session: Rediscovery...How Looking Back Can Create the Best Way Forward

Presenter: Brent Robertson

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 4/5/12

Total # of Contact Hours: 1.5

Points: 1.5

Title of A.M. Session: ROI & True Sustainability

Title of P.M. Session: Asking Rights

Presenter: Tom Ralser

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 5/3/12 - A.M. Session

Total # of Contact Hours: 3.0

Points: 3.0

Date: 5/3/12 - P.M. Session

Total # of Contact Hours: 1.5

Points: 1.5

Date: 5/3/12 - Both Sessions

Total # of Contact Hours: 4.5

Points: 4.5

Title of Session: Developing and Implementing a Planned Giving Program, No Matter Your Charity's Size

Presenter: Hal Reed

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 6/7/12

Total # of Contact Hours: 1.5

Points: 1.5

Title of Session: How Social Media is Changing a 93-Year-Old Non-Profit Organization

Presenter: Ettore Rossetti

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 9/6/12 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Ethics in Fundraising for the Donor and the Institution

Presenters: Vic D'Ascenzo and Fred Wheeler

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 10/4/12 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Reflections on Leadership - Lessons Learned from Real Life Experiences in the Business and Non-Profit Sectors

Presenter: Wiley Mullins, President and Chief Executive Officer of Wiley's Specialty Foods

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 12/6/12 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: You CAN Do It! Tips and Secrets for Running a Successful Fundraising Event

Presenter: Mary Laughlin

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 1/3/13 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Three Keys to Improving Your Board's Fundraising Performance

Presenter: Jean Haynes, CFRE

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 2/7/13 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Asking the Philanthropic Questions: What Motivating Factors Drive Donor Giving and What YOU Can Do To Meet Their Needs

Presenter: David Ratcliffe

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 3/7/13 Total # of Contact Hours: 1.5 Points: 1.5

Title of A.M. Session: Writing for Results

Presenter: Tom Ahern

Title of P.M. Session: Tips and Tales About the Holy Grail

Presenter: Simone Joyaux

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 4/4/13 - A.M. Session Total # of Contact Hours: 3.0 Points: 3.0

Date: 4/4/13 - P.M. Session Total # of Contact Hours: 1.75 Points: 1.75

Date: 4/4/13 - Both Sessions Total # of Contact Hours: 4.75 Points: 4.75

Title of Session: The ABC's of Planned Giving

Presenter: Ellen G. Estes

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 5/2/13 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Dynamic Donor Conversations
Presenter: Laura Fredricks
Activity Organizer: AFP-Fairfield County CT Chapter

Date: 6/6/13 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Donor Retention: The Key Ingredient of a Thriving Development Program
Presenter: Sharon J. Danosky
Activity Organizer: AFP-Fairfield County CT Chapter

Date: 9/12/13 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Good Governance: How To Understand and Utilize Your Financial Statements To Build Donor Confidence and Raise Funds

Presenter: Scott M. Brenner, CPA
Activity Organizer: AFP-Fairfield County CT Chapter

Date: 10/3/13 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Lessons in Philanthropy

Presenter: Dave Swanson
Activity Organizer: AFP-Fairfield County CT Chapter

Date: 12/5/13 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Evolution of Campaigns

Presenter: Joseph L. Staley, CFRE
Activity Organizer: AFP-Fairfield County CT Chapter

Date: 1/9/14 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Organization Integrations...Everything You Need to Know

Presenter: Ceci Maher
Activity Organizer: AFP-Fairfield County CT Chapter

Date: 2/6/14 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Spectacular Special Events

Presenter: Stephanie Thomas
Activity Organizer: AFP-Fairfield County CT Chapter

Date: 3/6/14 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Building Relationships & Stewarding Donors

Presenter: Stephen M. Jakab, CFRE
Activity Organizer: AFP-Fairfield County CT Chapter

Date: 4/3/14 Total # of Contact Hours: 1.5 Points: 1.5

~~Title of Session: Board Members and Us: Our Syncopated Tango of Trust CANCELLED~~

~~Presenters: Theresa Shubeck and Doug Held
Activity Organizer: AFP-Fairfield County CT Chapter~~

~~Date: 5/1/14 - A.M. Session Total # of Contact Hours: 3.0 Points: 3.0~~

~~Date: 5/1/14 - P.M. Session Total # of Contact Hours: 1.75 Points: 1.75~~

~~Date: 5/1/14 - Both Sessions~~

~~Total # of Contact Hours: 4.75~~

~~Points: 4.75~~

Title of Session: The Corner Stone of Strong Fundraising Programs

Presenter: Kristen Mengold

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 9/4/14

Total # of Contact Hours: 1.5

Points: 1.5

Title of Session: Navigating Nonprofit Ethical Challenges

Presenter: Maurice Segall

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 10/2/14

Total # of Contact Hours: 1.5

Points: 1.5

Title of Session: Inspired Giving

Presenter: Bruce T. Silverstone

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 12/4/14

Total # of Contact Hours: 1.5

Points: 1.5

Title of Session: Why Lunch with AFP in 2015?

Presenter: none

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 1/8/15

Total # of Contact Hours: 0

Points: 0

Title of Session: Giving Trends Among High Net Worth Philanthropists

Presenter: Joy Hunter Chaillou

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 2/5/15

Total # of Contact Hours: 1.5

Points: 1.5

Title of Session: Increasing Mission Awareness and Donor Engagement through Giving Days

Presenters/Panel: Carol Heller, Ashley Roy, Jonathan Moffly and Lou Ursone

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 3/12/15

Total # of Contact Hours: 1.5

Points: 1.5

Title of Session: Breakfast of Champions - An Inside Look at Corporate Philanthropy and Social Responsibility

Presenters/Panel: Sandy Bria, Danielle Robinson and Ruthann Walsh

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 4/2/15

Total # of Contact Hours: 1.5

Points: 1.5

Title of Session: Go See People! Securing More and Better Face-to-Face Visits

Presenter: Joe Tumolo, CAP®

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 5/7/15

Total # of Contact Hours: 1.5

Points: 1.5

Title of Session: Fundraising in a Changed Media World: Trends and Tips for Annual Appeals and More!

Presenters/Panel: Anne Chiapetta, Nils Morgan and Meghan Rickard

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 6/4/15

Total # of Contact Hours: 1.5

Points: 1.5

Title of Session: Weaving Ethics into your Organization's Fundraising

Presenter: Joshua R. Newton, CFRE

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 9/3/15 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Insights from the Top: Critical Lessons from Veteran Nonprofit Leaders

Presenters/Panel: Ninette Enrique, CFRE, Stephen M. Jakob, CFRE and Terry O'Connor

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 10/1/15 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Don't Think Outside of the Box...Instead, Ask Why the Box?

Presenter: Watts Wacker

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 12/3/15 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: What's Funny About Fundraising?

Presenter: Tim Washer

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 1/7/16 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Millennials: Revolutionizing Philanthropy

Presenters/Panel: Daniel Trust, RJ Mercede and Alexandra Cooley

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 2/10/16 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Maximizing Philanthropic Impact Through Planned Giving

Presenter: Jennifer Pagnillo, Esq.

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 3/17/16 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Social Venture Partners: Engaged Philanthropists, Effective Nonprofits

Presenter: Don Kendall

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 4/7/16 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Nonprofit Advocacy Beyond the 2016 Election - What Happens Next?

Presenter: Jason Lee

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 5/4/16 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Ensuring "Ethics" Has a Seat at the Table in Your Organization

Presenter: Jason Lee

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 5/5/16 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: The 8 Languages of Money
Presenter: Liz Dederer

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 6/2/16 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Major and Principal Gifts: The Balancing Act!
Presenter: Josh Newton

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 9/15/16 Total # of Contact Hours: 1.5 Points: 1.5

Title of Session: Asking Styles: A Revolutionary Concept in the Field
Presenter: Brian Saber

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 10/6/16 Total # of Contact Hours: 1.5 Points: 1.5

NO CFRE POINTS FOR THE DECEMBER 2016 LUNCHEON

Title of Session: Corporate Partnerships

Presenters: Lissette Andino, Christina Bodine, Danielle Robinson, Ph.D., Dudley Williams, Jr, and Denise Yap

Activity Organizer: AFP-Fairfield County CT Chapter

Date: 2/2/17 Total # of Contact Hours: 1.5 Points: 1.5
